



## MongoDB and Alibaba Cloud Extend Global Partnership

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*Collaboration enables Alibaba Cloud customers to use MongoDB's flexible and highly scalable document-based data model and has led to 8x growth in usage since 2019*

*G-bit, Xindong, and Pumpkin Film among customers using ApsaraDB for MongoDB on Alibaba Cloud to build highly scalable applications*

NEW YORK, May 25, 2023 /PRNewswire/ -- MongoDB, Inc. (NASDAQ: MDB) and Alibaba Cloud, the digital technology and intelligence backbone of Alibaba Group (NYSE: BABA), today announced a four-year extension to their strategic global partnership that has seen significant growth since being announced in 2019. MongoDB provides the world's most popular non-relational database, and through this partnership, customers can easily adopt and consume MongoDB-as-a-service—ApsaraDB for MongoDB—from Alibaba Cloud's data centers globally. Customers can use ApsaraDB for MongoDB to quickly and easily build modern applications at enterprise scale. The two companies are now collaborating to further integrate MongoDB and Alibaba Cloud services to serve even more customers across industries such as gaming, automotive, and content development globally.



"MongoDB's partnership with Alibaba Cloud is valuable for our customers for several reasons," said Alan Chhabra, Executive Vice President for Worldwide Partnerships at MongoDB. "We joined a U.S.-based software innovator and one of the most strategic cloud providers in the world to bring MongoDB's flexible and scalable data model to developers in China. The past three years have produced tremendous innovation for our joint clients, and we look forward to another four years of driving even more customer success."

Alibaba Cloud works closely with MongoDB's technical teams to rapidly develop and launch cloud services for its customers. Alibaba Cloud's ApsaraDB for MongoDB takes advantage of the document data model to provide developers a flexible and highly scalable database to easily build applications and quickly ship new features to meet business demands. Tens of thousands of customers have already taken advantage of ApsaraDB for MongoDB to seamlessly scale and meet massive spikes in demand, including gaming and content production companies like G-bit, Xindong, and Pumpkin Film. In the automotive industry, usage of ApsaraDB for MongoDB on Alibaba Cloud has doubled over the past year due to its flexibility to handle any type of data, scalability to meet demand, and significant reduction in operational costs.

"The three years of cooperation with MongoDB have demonstrated how much customers can benefit when we closely integrate MongoDB's capabilities with Alibaba Cloud's cloud-native environment, known as ApsaraDB for MongoDB" said Dr. Li Feifei, President of Database Business, Alibaba Cloud Intelligence. "By using the MongoDB database with Alibaba Cloud's distinctive features, customers can rapidly innovate and scale their business while reducing costs and increasing efficiency on ApsaraDB for MongoDB."

### About MongoDB

Headquartered in New York, MongoDB's mission is to empower innovators to create, transform, and disrupt industries by unleashing the power of software and data. Built by developers, for developers, our developer data platform is a database with an integrated set of related services that allow development teams to address the growing requirements for today's wide variety of modern applications, all in a unified and consistent user experience. MongoDB has tens of thousands of customers in over 100 countries. The MongoDB database platform has been downloaded hundreds of millions of times since 2007, and there have been more than 1.8 million builders trained through MongoDB University courses. To learn more, visit [mongodb.com](https://mongodb.com).

### Forward-Looking Statements

This press release includes certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements concerning MongoDB's strategic partnerships. These forward-looking statements include, but are not limited to, plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts and statements identified by words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "project," "will," "would" or the negative or plural of these words or similar expressions or variations. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and are subject to a variety of assumptions, uncertainties, risks and factors that are beyond our control including, without limitation: the financial impacts of the COVID-19 pandemic on our customers and our potential customers; the effects of the ongoing military conflict between Russia and Ukraine on our business and future operating results; economic downturns and/or the effects of rising interest rates, inflation and volatility in the global economy and financial markets on our business and future operating results; our potential failure to meet publicly announced guidance or other expectations about our business and future operating results; our limited operating history; our history of losses; failure of our database platform to

satisfy customer demands; the effects of increased competition; our investments in new products and our ability to introduce new features, services or enhancements; our ability to effectively expand our sales and marketing organization; our ability to continue to build and maintain credibility with the developer community; our ability to add new customers or increase sales to our existing customers; our ability to maintain, protect, enforce and enhance our intellectual property; the growth and expansion of the market for database products and our ability to penetrate that market; our ability to integrate acquired businesses and technologies successfully or achieve the expected benefits of such acquisitions; our ability to maintain the security of our software and adequately address privacy concerns; our ability to manage our growth effectively and successfully recruit and retain additional highly-qualified personnel; and the price volatility of our common stock. These and other risks and uncertainties are more fully described in our filings with the Securities and Exchange Commission ("SEC"), including under the caption "Risk Factors" in our Quarterly Report on Form 10-K for the year ended January 31, 2023, filed with the SEC on March 17, 2023 and other filings and reports that we may file from time to time with the SEC. Except as required by law, we undertake no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events, changes in expectations or otherwise.

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