MongoDB for Startups Expands to Give Founders A Faster and Smarter Start from Day One

January 15, 2026

Initial launch partners include Fireworks AI and Temporal

MongoDB for Startups companies now represent more than $200 billion in total valuation

SAN FRANCISCO, Jan. 15, 2026 /PRNewswire/ -- MongoDB, Inc. (NASDAQ: MDB) today at MongoDB.local San Francisco announced an upcoming expansion to MongoDB for Startups, designed to help founders and builders take applications from prototype to global deployment. MongoDB for Startups companies now represent more than $200 billion* in combined valuation, and this expansion gives early-stage companies a faster, more reliable path to scale by providing a production-ready data foundation and an integrated stack that works from day one. This momentum is why many of the companies shaping the next decade are building on MongoDB today.

With initial launch partners Temporal and Fireworks AI, MongoDB for Startups introduces a founder-first ecosystem that moves beyond one-off perks to help startups avoid early infrastructure decisions that slow them down over time. In the AI era, founders face unprecedented complexity when selecting their infrastructure; choosing the wrong stack early can create long-term AI debt that stalls innovation. Through a curated partner ecosystem, the program gives startups access to infrastructure designed to scale without constant rework, by delivering a cohesive, production-ready stack through matched credits, coordinated onboarding and enablement content, and joint events across complementary technologies.

"Startups building in the AI era can't waste time in their early years untangling infrastructure mistakes. They need a robust data foundation and a stack that works from day one and scales with their business," said Suraj Patel, VP, MongoDB Ventures & Corporate Development. "As the global AI market is projected to grow from roughly $376 billion in 2026 to $2.48 trillion by 2034[1], founders can't afford to experiment with brittle, stitched-together stacks that slow them down. By unifying operational data with industry-leading retrieval, MongoDB is giving startups a production-ready foundation they can build on with confidence. Together with partners like Fireworks AI, which provides reliable and scalable access to GenAI models, and Temporal, which enables developers to build agents that perform complex, long-running workflows, MongoDB is enabling founders to avoid early infrastructure debt and focus on shipping products that scale as fast as their users."

Simplified Scaling for Founders
This expansion to MongoDB for Startups creates a simple, opt-in experience designed to help founders scale without assembling and maintaining disparate technologies. Eligible MongoDB for Startups organizations can access matched credit offers across a curated set of complementary technologies, including Fireworks and Temporal.

"Fireworks provides a future-proof foundation, allowing customers to evolve models and workloads without rebuilding their AI infrastructure as they grow," said Lin Qiao, CEO and co-founder of Fireworks. "By joining this program, we are ensuring founders who choose MongoDB can easily access our high-performance inference engine, creating a seamless path to scale their AI ambitions together."

"Temporal is dedicated to helping developers build resilient, scalable applications without the boilerplate," said Samar Abbas, CEO of Temporal. "This reciprocal partnership with MongoDB allows us to reach a community of developers who value a strong data foundation. We look forward to creating a collaborative ecosystem that simplifies complexity for founders as they push the boundaries of distributed systems and workflow orchestration."

For more information, sign up for the MongoDB for Startups program, and eligible startups will receive communications about the expanded partnership program.

** $200 billion valuation is based on Pitchbook data from December 2025*

About MongoDB
Headquartered in New York, MongoDB's mission is to empower innovators to create, transform, and disrupt industries with software. MongoDB's unified data platform was built to power the next generation of applications, and MongoDB is the most widely available, globally distributed database on the market. With integrated capabilities for operational data, search, real-time analytics, and AI-powered data retrieval, MongoDB helps organizations everywhere move faster, innovate more efficiently, and simplify complex architectures. Millions of developers and more than 60,000 customers across industries—including over 75% of the Fortune 100—rely on MongoDB for their most important applications. To learn more, visit mongodb.com.

Forward-looking Statements
This press release includes certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements concerning an upcoming expansion to MongoDB for Startups. These forward-looking statements include, but are not limited to, plans, objectives, expectations and intentions and other

statements contained in this press release that are not historical facts and statements identified by words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "project," "will," "would" or the negative or plural of these words or similar expressions or variations. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and are subject to a variety of assumptions, uncertainties, risks and factors that are beyond our control including, without limitation: our customers renewing their subscriptions with us and expanding their usage of software and related services; global political changes; the effects of the ongoing military conflicts between Russia and Ukraine and Israel and Hamas on our business and future operating results; economic downturns and/or the effects of rising interest rates, inflation and volatility in the global economy and financial markets on our business and future operating results; our potential failure to meet publicly announced guidance or other expectations about our business and future operating results; reputational harm or other adverse consequences resulting from use of AI and ML in our product offerings and internal operations if they don't produce the desired benefits; our limited operating history; our history of losses; our potential failure to repurchase shares of our common stock at favorable prices, if at all; failure of our platform to satisfy customer demands; the effects of increased competition; our investments in new products and our ability to introduce new features, services or enhancements; social, ethical and security issues relating to the use of new and evolving technologies, such as artificial intelligence, in our offerings or partnerships; our ability to effectively expand our sales and marketing organization; our ability to continue to build and maintain credibility with the developer community; our ability to add new customers or increase sales to our existing customers; our ability to maintain, protect, enforce and enhance our intellectual property; the effects of social, ethical and regulatory issues relating to the use of new and evolving technologies, such as AI and ML, in our offerings or partnerships; the growth and expansion of the market for database products and our ability to penetrate that market; our ability to maintain the security of our software and adequately address privacy concerns; our ability to manage our growth effectively and successfully recruit and retain additional highly-qualified personnel; and the price volatility of our common stock. These and other risks and uncertainties are more fully described in our filings with the Securities and Exchange Commission ("SEC"), including under the caption "Risk Factors" in our Quarterly Report on Form 10-Q for the quarter ended October 31, 2025, filed with the SEC on December 2, 2025. Additional information will be made available in other filings and reports that we may file from time to time with the SEC. Except as required by law, we undertake no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events, changes in expectations or otherwise.

[1] Fortune Business Insights

Press Contact:
press@mongodb.com

View original content to download multimedia:https://www.prnewswire.com/news-releases/mongodb-for-startups-expands-to-give-founders-a-faster-and-smarter-start-from-day-one-302662521.html

SOURCE MongoDB, Inc.