



MongoDB Expands Product Leadership to Accelerate Growth and Innovation

April 22, 2026

NEW YORK, April 22, 2026 /PRNewswire/ -- **MongoDB, Inc. (NASDAQ: MDB)** today announced the expansion of its product leadership team with two executive appointments. Pablo Stern will join the company as Chief Product Officer, AI and Emerging Products, and Ben Cefalo, a longtime MongoDB product leader, has been named Chief Product Officer, Core Products. Jim Scharf continues in his role as Chief Technology Officer. Stern, Cefalo, and Scharf will report to CJ Desai, President and Chief Executive Officer.



"MongoDB's innovation agenda is aggressive," said Desai. "We are driving significant innovation across our core database products while simultaneously moving with velocity and faster iterations on our emerging products. Having a dedicated leader for each focus area will allow us to deliver what our customers need as they standardize both their core applications and AI workloads on MongoDB. With our new Chief Revenue Officer, Chief Customer Officer, and now this expanded product leadership team in place, I'm confident we have the right leaders to establish MongoDB as the generational data platform for the AI era."

Stern joins MongoDB as Chief Product Officer, AI and Emerging Products, with responsibility for the company's AI product portfolio, including Search, Vector Search, and Voyage, as well as future AI products and strategic initiatives with top AI-native and foundation model companies. Most recently, Stern served as EVP & GM of Technology Workflow Products at ServiceNow, where he scaled the IT Operations Management business from \$100 million to more than \$1 billion in five years and launched multiple product lines that contributed hundreds of millions to ServiceNow's revenue. He has also held leadership roles at Symantec and several technology startups. Stern is based in San Francisco, placing him at the center of the global AI ecosystem.

Cefalo has been appointed Chief Product Officer, Core Products, overseeing MongoDB's core product portfolio, including Atlas and Enterprise Advanced. He joined MongoDB in 2017 and most recently served as SVP, Head of Core Products and Atlas Foundational Services. MongoDB's database offerings have been the primary driver of the company's growth to \$2.46 billion in FY26 revenue and more than 65,200 customers worldwide, and Cefalo will pursue an ambitious product roadmap to build on that foundation as large enterprises and fast-scaling digital natives continue to standardize on MongoDB.

Scharf will continue as Chief Technology Officer, overseeing MongoDB's engineering organization and Global Security Office. In this role, he will drive execution of the product strategy and roadmap across both core and emerging products, while ensuring the security, durability, availability, and performance the world's most demanding organizations depend on.

About MongoDB

Headquartered in New York, MongoDB's mission is to empower innovators to create, transform, and disrupt industries with software. MongoDB's unified database platform was built to power the next generation of applications, and MongoDB is the most widely available, globally distributed database on the market. With integrated capabilities for operational data, search, real-time analytics, and AI-powered data retrieval, MongoDB helps organizations everywhere move faster, innovate more efficiently, and simplify complex architectures. Millions of developers and more than 65,200+ customers across industries – including ~75% of the Fortune 100 – rely on MongoDB for their most important applications. To learn more, visit mongodb.com.

Forward-Looking Statements

This press release includes certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements concerning MongoDB's financial performance for the third fiscal quarter of fiscal year 2026, which preliminary financial results have not yet been reviewed by MongoDB's independent public accounting firm and so are subject to revisions that could differ materially to finalized financial results. These forward-looking statements include, but are not limited to, plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts and statements identified by words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "project," "will," "would" or the negative or plural of these words or similar expressions or variations. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies, and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies, and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and are subject to a variety of assumptions, uncertainties, risks and factors that are beyond our control including, without limitation: our customers renewing their subscriptions with us and expanding their usage of software and related services; global political changes; the effects of the ongoing military conflicts between Russia and Ukraine and Israel and Hamas on our business and future operating results; economic downturns and/or the effects of rising interest rates, inflation and volatility in the global economy and financial markets on our business and future operating results; our potential failure to meet publicly announced guidance for the third quarter of fiscal year 2026 or other time periods or other expectations about our business and future operating results; liabilities,

reputational harm or other adverse consequences resulting from use of AI in our product offerings and internal operations if they don't produce the desired benefits; our limited operating history; our history of losses; our potential failure to repurchase shares of our common stock at favorable prices, if at all; failure of our platform to satisfy customer demands; the effects of increased competition; our investments in new products and our ability to introduce new features, services or enhancements; social, ethical and security issues relating to the use of new and evolving technologies, such as artificial intelligence, in our offerings or partnerships; our ability to effectively expand our sales and marketing organization; our ability to continue to build and maintain credibility with the developer community; our ability to add new customers or increase sales to our existing customers; our ability to maintain, protect, enforce and enhance our intellectual property; the effects of social, ethical and regulatory issues relating to the use of new and evolving technologies, such as artificial intelligence, in our offerings or partnerships; the growth and expansion of the market for database products and our ability to penetrate that market; our ability to maintain the security of our software and adequately address privacy concerns; our ability to manage our growth effectively and successfully recruit and retain additional highly-qualified personnel; our ability to manage leadership transitions; the ability of our executive leadership to drive innovation and execute at scale; and the price volatility of our common stock. These and other risks and uncertainties are more fully described in our filings with the Securities and Exchange Commission ("SEC"), including under the caption "Risk Factors" in our Quarterly Report on Form 10-Q for the quarter ended July 31, 2025, filed with the SEC on August 27, 2025. Additional information will be made available in our Quarterly Report on Form 10-Q for the quarter ended October 31, 2025, and other filings and reports that we may file from time to time with the SEC. Except as required by law, we undertake no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events, changes in expectations or otherwise.

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